Group A - Copiers B

Vendor Name: KONICA MINOLTA E	BUSINESS	SOLUTION	NS U.S.A.,	, INC.											
		Group A - Convenience Copiers													
	Includes B&W and Color/B&W														
Pricing Item	SEGMENTS														
	A2	A2	A2	A2	А3	A3	A4	A4	A4	A4	A4	A4	A4	A4	A4
	B&W	B&W	Color/B&W	B&W	B&W	Color/B&W	B&W	B&W	B&W	Color/B&W	Color/B&W	Color/B&W	Color/B&W	Color/B&W	Color/B&W
	(20 - 30)	(20 - 30)	(20 - 30)	(20 - 30)	(31 - 40)	(31 - 40)	(41 - 69)	(41 - 69)	(41 - 69)	(41 - 69)	(41 - 69)	(41 - 69)	(41 - 69)	(41 - 69)	(41 - 69)
Make	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta
Model	bizhub 227	bizhub 284e	bizhub C224e	bizhub C308	bizhub 364e	bizhub C368	bizhub 454e	bizhub 554e	bizhub 654e	bizhub C454e	bizhub C554e	bizhub C654e	bizhub C1060	bizhub C1060L IC602	bizhub C1060L IC415
Marking Engine	\$5,758.00	\$7,743.00	\$9,980.00	\$11,410.00	\$9,484.00	\$15,150.00	\$12,617.00	\$22,538.00	\$32,550.00	\$24,410.00	\$29,930.00	\$33,813.00	\$52,110.00	\$51,995.00	\$53,795.00
Paper Handling															
ADF	see RADF	see RADF	see RADF	see RADF	see RADF	see RADF	see RADF	see RADF	see RADF	see RADF	see RADF	see RADF	see RADF	see RADF	see RADF
RADF	\$979.00	Included	Included	Included	Included	Included	Standard	Standard	Standard	Standard	Standard	Standard	\$2,002.00	\$2,002.00	\$2,002.00
Scan Station	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard
Platen Cover	\$94.00	\$94.00	\$94.00	\$94.00	\$94.00	\$94.00	Included	Included	Included	Included	Included	Included	\$94.00	\$94.00	\$94.00
Color Scanner	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard
Additional Option DF-701 Dual Scan Feeder	N/A	\$1,802.00	\$1,802.00	\$1,802.00	\$1,802.00	\$1,802.00	Standard	Standard	Standard	Standard	Standard	Standard	not available	not available	not available
Additional Option (please describe here)															
Paper Feeding	4														
Base Cabinet	\$222.00	Included	Included	Included	Included	Included	Included	Included	Standard	Included	Included	Standard	Standard	Standard	Standard
Additional Paper Drawer	\$913.00 \$1,191.00	\$913.00 \$1,191.00	\$913.00 \$1,191.00	\$913.00 \$1,191.00	\$913.00 \$1,191.00	\$913.00 \$1,191.00	\$913.00 \$1,191.00	\$913.00 \$1,191.00	Standard	\$913.00 \$1,191.00	\$913.00 \$1,191.00	Standard	\$6,455.40 \$10,720.00	\$6,455.40 \$10,720.00	\$6,455.40 \$10,720.00
Paper-Feed Units			Standard				Standard		Standard Standard			Standard	\$582.00	\$10,720.00	\$582.00
Bypass Paper Supply	Standard \$1,402.00	\$1,402.00	\$1,402.00	Standard \$1,402.00	Standard \$1,402.00	\$1,402.00	\$1,402.00	\$1,402.00	see below	\$1,402.00	Standard \$1,402.00	Standard see below	\$3,562.00	\$3,562.00	\$3,562.00
Large Capacity Tray Additional Option LU-301 LCU	not available	not available	not available	not available	not available	not available	not available	\$1,781.00	\$1,781.00	\$1,781.00	\$1,781.00	\$1,781.00	not available	not available	not available
Additional Option LU-204 LCU	not available	not available	not available	not available	not available	not available	not available	\$3,339.00	\$3,339.00	\$3,339.00	\$3,339.00	\$3,339.00	not available	not available	not available
Finishing	not available	not available	not dvandbic	not available	not available	not dvandbic	not available	\$3,333.00	\$3,333.00	\$3,333.00	\$3,333.00	\$3,333.00	not available	not available	not available
Output Tray	not available	not available	not available	not available	not available	not available	\$111.00	\$111.00	\$112.00	\$111.00	\$111.00	\$112.00	\$690.06	\$690.06	\$690.06
Internal / Wing Finisher	\$1.629.00	\$1,553.00	\$1,553.00	\$1,553.00	\$1,553.00	\$1,553.00	\$1,553.00	\$1,553.00	n/a	\$1,553.00	\$1,553.00	not available	not available	not available	not available
3 - Hole Punch	N/A	\$585.00	\$585.00	\$585.00	\$585.00	\$585.00	\$585.00	\$585.00	n/a	\$585.00	\$585.00	not available	not available	not available	not available
Additional Option (please describe here)			,			,		,							
Basic Office Finisher	\$1,855.00	\$1,855.00	\$1,855.00	\$1,855.00	\$1,855.00	\$1,855.00	\$1,855.00	\$1,855.00	\$1,855.00	\$1,855.00	\$1,855.00	\$1,855.00	\$3,173.00	\$3,173.00	\$3,173.00
3 - Hole Punch	\$586.00	\$586.00	\$586.00	\$586.00	\$586.00	\$586.00	\$586.00	\$586.00	\$586.00	\$586.00	\$586.00	\$586.00	\$863.00	\$863.00	\$863.00
Saddle Stitch Finishing	\$3,305.00	\$3,305.00	\$3,305.00	\$3,305.00	\$3,305.00	\$3,305.00	\$3,305.00	\$3,305.00	\$3,305.00	\$3,305.00	\$3,305.00	\$3,305.00	not available	not available	not available
Additional Option (please describe here)															
Advanced Office Finisher	not available	not available	not available	not available	not available	not available	not available	\$3,020.00	\$3,020.00	not available	not available	\$3,020.00	\$5,205.00	\$5,205.00	\$5,205.00
3 - Hole Punch	not available	not available	not available	not available	not available	not available	not available	\$863.00	\$863.00	not available	not available	\$863.00	\$835.00	\$835.00	\$835.00
Saddle Stitch Finishing	not available	not available	not available	not available	not available	not available	not available	\$1,670.00	\$1,670.00	not available	not available	\$1,670.00	\$1,977.00	\$1,977.00	\$1,977.00
Additional Option ZU-606 Z- Folding Unit (FS-535)	not available	not available	not available	not available	not available	not available	not available	\$5,510.00	\$5,510.00	not available	not available	\$5,510.00	not available	not available	not available
Post Process Insertion	not available	not available	not available	not available	not available	not available	not available	\$1,113.00	\$1,113.00	not available	not available	\$1,113.00	\$1,164.00	\$1,164.00	\$1,164.00
Additional Option JS-506 Job Separator Tray	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	not available	\$500.00	\$500.00	not available	not available	not available	not available
Additional Option JS-602 Job Separator Tray (3rd output tray)	not available	not available	not available	not available	not available	not available	not available	\$500.00	\$500.00	not available	not available	\$500.00	not available	not available	not available
Facsimile Options															
Facsimile Kit	\$1,070.00	\$1,070.00	\$1,070.00	\$1,070.00	\$1,070.00	\$1,070.00	\$1,070.00	\$1,070.00	\$1,070.00	\$1,070.00	\$1,070.00	\$1,070.00	not available	not available	not available
Dual Line Option	not available	\$1,188.00	\$1,188.00	\$1,188.00	\$1,188.00	\$1,188.00	\$1,188.00	\$1,188.00	\$1,188.00	\$1,188.00	\$1,188.00	\$1,188.00	not available	not available	not available
Additional Fax Memory	not available	not available	not available	not available	not available	not available	not available	not available	not available	not available	not available	not available	not available	not available	not available
Connectivity / Security															
Network Connectivity Kit	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	\$5,040.00	Standard	Standard
Hard Drive Security Kit	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard
Network Security Kit	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard

Group A - Copiers B

Pricing Item	Group A - Convenience Copiers Includes B&W and Color/B&W SEGMENTS														
	A2 B&W (20 - 30)	A2 B&W (20 - 30)	A2 Color/B&W (20 - 30)	A2 B&W (20 - 30)	A3 B&W (31 - 40)	A3 Color/B&W (31 - 40)	A4 B&W (41 - 69)	A4 B&W (41 - 69)	A4 B&W (41 - 69)	A4 Color/B&W (41 - 69)	A4 Color/B&W (41 - 69)	A4 Color/B&W (41 - 69)	A4 Color/B&W (41 - 69)	A4 Color/B&W (41 - 69)	A4 Color/B&W (41 - 69)
	\$275.00	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	\$1,059 (main unit PF), \$275 (accessory PF)	\$1,059 (main unit PF), \$275 (accessory PF)	\$1,059 (main unit PF), \$275 (accessory PF)
Power Protection Unit															
Additional Option (please describe here)	1					1			†			1	1		
Additional Option (please describe here)															
Additional Option (please describe here)															
Accessibility Options															
Accessibility Option LK-104 i-Option Kit (Voice Guidance)	\$785.00	\$785.00	\$785.00	\$785.00	\$785.00	\$785.00	\$785.00	\$785.00	\$785.00	\$785.00	\$785.00	\$785.00	not available	not available	not available
Accessibility Option (please describe here)															
Accessibility Option (please describe here)															
Accessibility Option (please describe here)															
Software Options															
Advanced Scanning Software (Dispatcher Phoenix)	Due to the sig	nificant numb	er of line items	s that encomp	ass software v	we have attach	ed the MSRP	oricing							
Additional Option (Prism ScanPath)	Due to the sig	Due to the significant number of line items that encompass software we have attached the MSRP pricing													
Advanced Scanning Interface Software (NSI AutoStore)	Due to the sig	nificant numb	er of line items	s that encomp	ass software v	we have attach	ed the MSRP	oricing							
Additional Option (eCopy ShareScan)	Due to the sig	Due to the significant number of line items that encompass software we have attached the MSRP pricing													
Simple Account Software (PageScope Enterprise Suite)	Due to the sig	Due to the significant number of line items that encompass software we have attached the MSRP pricing													
Additional Option (Prism PrintPath)	Due to the sig	nificant numb	er of line item	that encomp	ass software v	we have attach	ed the MSRP	oricing							\vdash
Advance Accounting Software (Equitrac	-	Due to the significant number of line items that encompass software we have attached the MSRP pricing													
Express/Office)	Due to the sig	Due to the significant number of line items that encompass software we have attached the MSRP pricing													
Additional Option (Pharos)	Due to the significant number of line items that encompass software we have attached the MSRP pricing														
Additional Option (Advanced Security Software - Prism DocAudit)	Due to the sig	Due to the significant number of line items that encompass software we have attached the MSRP pricing													
Additional Option (Advanced Fax Software -	Due to the sig	Due to the significant number of line items that encompass software we have attached the MSRP pricing													
OpenText RightFax) Additional Option (Document Management	Due to the significant number of line items that encompass software we have attached the MSRP pricing														
Software - PRISM DocRecord) Please see attached for additional optional accessor	1	inneant num	er of fine items	s mat encomp	ass suitwale i	we nave attach	eu tile IVISRP	or realing							

Please see attached for additional optional accessories

Group A - Copiers B

A4	A5	A5	A5	A5
Color/B&W	B&W	Color/B&W	Color/B&W	Color/B&W
(41 - 69)	(70 - 90)	(70 - 90)	(70 - 90)	(70 - 90)
Konica	Konica	Konica	Konica	Konica
Minolta	Minolta	Minolta	Minolta	Minolta
bizhub C754e	bizhub 754e	bizhub C1070	bizhub	bizhub C1085
C/54e		C1070	C1070p	C1085
\$39,621.00	\$35,280.00	\$67,320.00	\$56,100.00	\$130,253.00
see RADF	see RADF	see RADF	see RADF	see RADF
Standard	Standard	\$2,002.00	\$2,002.00	\$18,000.00
Standard	Standard	Standard	Standard	Standard
Included	Included	Included	Included	Included
Standard	Standard	Standard	Standard	Standard
Standard	Standard	not available	not available	not available
Standard	Standard	Standard	Standard	Standard
Standard	Standard	Included	Included	Included
Standard	Standard	\$10,720.00	\$10,720.00	\$10,720.00
Standard	Standard	\$582.00	\$582.00	not available
see below	see below	\$3,562.00	\$3,562.00	Included
\$1,781.00	\$1,781.00	not available	not available	not available
\$3,339.00	\$3,339.00	not available	not available	not available
\$112.00	\$112.00	\$690.06	\$690.06	not available
not available	not available	not available	not available	not available
not available	not available	not available	not available	not available
\$1,855.00	\$1,855.00	\$3,173.00	\$3,173.00	\$5,205.00
\$586.00	\$586.00	\$863.00	\$863.00	\$835.00
\$3,305.00	\$3,305.00	not available	not available	\$1,977.00
\$3,020.00	\$3,020.00	\$5,205.00	\$5,205.00	\$18,921.00
\$863.00	\$863.00	\$835.00	\$835.00	Included
\$1,670.00	\$1,670.00	\$1,977.00	\$1,977.00	\$27,825.00
\$5,510.00	\$5,510.00	not available	not available	not available
\$1,113.00	\$1,113.00	\$1,164.00	\$1,164.00	\$700.00
not available	not available	not available	not available	not available
\$500.00	\$500.00	not available	not available	not available
Ć1 070 00	Ć1 070 00			
\$1,070.00	\$1,070.00	not available	not available	not available
\$1,188.00	\$1,188.00	not available	not available	not available
not available	not available	not available	not available	not available
Standard	Standard	\$5,040.00	\$5,040.00	\$130,000.00
Standard	Standard	Standard	Standard	Standard
Standard	Standard	Standard	Standard	Standard

Group A - Copiers B

A4 Color/B&W (41 - 69)	A5 B&W (70 - 90)	A5 Color/B&W (70 - 90)	A5 Color/B&W (70 - 90)	A5 Color/B&W (70 - 90)	
Included	Included	\$1,059 (main unit PF), \$275 (accessory PF)	\$1,059 (main unit PF), \$275 (accessory PF)	\$1,059 (main unit PF), \$381 (20a accessories PF) \$275 (15A accessory PF)	
\$785.00	\$785.00 \$785.00		not available	not available	